## You have options when it comes to paper cups. Use this Product Comparison Guide to help you understand the product differences and... Find the paper cup that's right for you.



















| Hold&GO |
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consumer recycled fiber
• Made in the U.S.A.

|  | FORESTRY INITIATIVE SFI-01277             |   | ecotainer™                          | INSULATED CUP  | POST-CONSUMER RECYCLED FIBER TIM   |  |  |  |
|--|---|---|-------------------------------------|--|--|--|--|--|
| ▼ Features   |   |   |                                     |  |  |  |  |  |
| Key Attribute  | Standard single-wall cup                  | Made from 10% post-<br>consumer recycled fiber  | Can be commercially composted       | Insulated cup  | Insulated cup containing<br>a minimum of 40% post-<br>consumer recycled fiber                                |  |  |  |
| ▼ Product Specifications   |   |   |                                     |  |  |  |  |  |
| Paperboard   | Standard cupstock                         | Minimum of 10% post-<br>consumer recycled fiber | Standard cupstock                   | Standard cupstock  | Standard cupstock with a coated recycled board outerwrap   |  |  |  |
| Coating  | Polyethylene (PE)                         | Polyethylene (PE)                               | Plant-based PLA                     | Polyethylene (PE)  | Polyethylene (PE) (inner)<br>Kaolin Clay (outer)   |  |  |  |
| ▼ Operational Benefits   |   |   |                                     |  |  |  |  |  |
| Key Benefit  | High-quality product at competitive price | Promote commitment to environment               | Support zero waste efforts          | Reduce SKUs and total<br>cup usage - no sleeve<br>or double cup required | Promote commitment to<br>environment while reducing<br>total cup usage - no sleeve<br>or double cup required |  |  |  |
| Additional Benefits Efficient cup stacking allows for large quantity to fit in cup dispensers or on counter • Can apply color-changing ink, QR codes or use multiple designs to increase customer interaction with brand • Stock prints available • Superior printability to elevate brand • FDA Compliant |   |   |                                     |  |  |  |  |  |
| ▼ Sustainability   |   |   |                                     |  |  |  |  |  |
| Key Claim  | Favorable consumer perception vs. foam    | Contains post-consumer recycled fiber           | Made with fully renewable materials | Insulating cup alternative to foam                                       | Insulating cup alternative to foam that contains post-   |  |  |  |

|                                  |  |   |   |  | consumer recycled fiber  |  |  |  |  |
|----------------------------------|--|---|---|--|--|--|--|--|--|
| Additional Claims                | Support operator's corporate sustainability initiatives • Can be used in locations impacted by municipal foam bans • Sustainable Forestry Initiative® (SFI®) Certified • Made from renewable resources |   |   |  |  |  |  |  |  |
| ▼ Pricing                        |  |   |   |  |  |  |  |  |  |
| Cup Only                         | \$   | \$\$  | \$\$\$  | \$\$\$   | \$\$\$   |  |  |  |  |
| Cup + Sleeve                     | \$\$   | \$\$\$  | \$\$\$\$  | \$\$\$ (No sleeve necessary)   | \$\$\$ (No sleeve necessary)   |  |  |  |  |
| ▼ Printable Messaging            |  |   |   |  |  |  |  |  |  |
| Available<br>On-Product<br>Logos | SFI <sup>®</sup> Certified Sourcing  | SFI <sup>®</sup> Certified Sourcing   | SFI <sup>®</sup> Certified Sourcing<br>ecotainer <sup>®</sup><br>BPI <sup>®</sup> | SFI <sup>®</sup> Certified Sourcing  | SFI® Certified Sourcing  |  |  |  |  |
| Suggested<br>Messaging           | <ul> <li>This cup is made from certified fiber - a renewable resource</li> <li>Made in the U.S.A.</li> </ul>   | <ul> <li>This cup is made from a minimum of 10% post-consumer recycled fiber</li> <li>Made in the U.S.A.</li> </ul> | Made from fully<br>renewable resources     Made in the U.S.A.                     | <ul> <li>Insulated using<br/>Thermashield™<br/>technology</li> <li>Made in the U.S.A.</li> </ul> | <ul> <li>Insulated using<br/>Thermashield™<br/>technology</li> <li>This cup is made from<br/>a minimum of 40% post-</li> </ul> |  |  |  |  |

